

Bespoke Software Development

When 'Off the Shelf' software doesn't quite suit your business needs. If every company was the same and worked the same way then there would never be a need for bespoke software. Sometimes though it's the way your business works and the things it does that gives it the edge over your competitors and makes you stand out.

Trying to 'shoehorn' your unique procedures into an off the shelf package can be unsatisfactory at best, a risk to your business at worst.

Bespoke software can 'bridge the gap' between your existing software systems, it can be created to perform a function for which you currently have no system in place or it can completely replace an existing system if necessary with something that works the way *you* want it to.

We would be happy to visit your premises and discuss your requirements. If custom software is able to help we will be happy to quote for development. Quality software does not come cheap, but you may find that the cost is less than you expect.

Solutions can be created that run on all the most popular Operating Systems, Windows, Mac OSX or Linux. We can even create solutions that will work on all three platforms from a single code-base.

Bespoke development comes complete with telephone and email support for one year. Support contracts for years two + can optionally be purchased. You will be supported by the developer, the person who wrote the software, who knows it better than anybody and to whom the satisfaction of his customers is reflected directly in his quality of living !

If you know what you want to achieve and you can define the end result, then we can help that vision become a software solution. We have many years experience solving business problems and together we will build the solution your business needs.

Technology Consultancy

Technology is an enabler. Technology in business generally allows us to do more, quicker. Technology on it's own however will not solve anything, it won't solve any problem and it's unlikely to help your business get where it needs to go.

Appropriate Technology used in an Appropriate Manner in an Appropriate Setting is what your business requires. It's unlikely that you will get independent advice from the manufacturer or distributor of a particular technology - their technology is the best and nobody else even comes close.

What is needed is independent advice from somebody who understands technology and keeps up to date with advances. Somebody who adheres to a code of conduct that ensures you are being given honest and expert advice.

We don't have any 'dealerships'. We don't sell anything that we haven't created ourselves. We don't have any reason to give you anything but an honest assessment. If we do not have any expertise in the area in which you need assistance then we will say so and direct you elsewhere.

Windows or Mac ?
iPhone or Blackberry
Sage or SAP ?
Oracle or SQLServer ?

The above questions and thousands like them do not have an answer without context. Our job is to understand your business and your context, combine this with our knowledge of the technologies as they exist today, and just as importantly, how they are likely to exist tomorrow and in the future, and then provide a considered and expert opinion.

Database Services

Do you need data retrieving from a legacy database and can't find anybody who knows anything about it ?

Do you have an existing database where the performance is not what it should be ?

Do you need a database designing ? One that will run well in the real world and not designed purely according to academic theory ?

The database is a fundamental part of almost every business. Behind every corporate system lies a database of some description. Maybe you need someone to analyse, audit or report from your database ?

Security Services

Security is hard. In a world where even government's cannot keep their data safe what can we do ? Actually, quite a lot. Security involves procedures and principles. Implement these and follow them and you can go a long way towards keeping your private data, private.

Understanding and training are the first steps towards Security. Most security failures are not failures of technology, but failure of humans to follow procedure.

There are many services we can offer to help 'bolt down the hatches' within your company. Below I have listed some of the services we can offer:

- Perform Penetration Testing
- Develop Security Policies
- Develop Acceptable Use Policies
- Security Education and Training for Managers
- Security Education and Training for Users
- Provide Risk Education and Training
- Perform Network Auditing
- Advise/Perform Network and Computer Hardening
- Perform Incident Investigation
- Advise on Disaster Recovery Planning
- Advise on Business Continuity Planning
- Develop a Contingency Plan
- Develop an Incident Response Policy
- Asset Identification / Valuation / Tagging
- Perform Risk Analysis
- Perform Threat Analysis
- Advise and Perform Business Impact Assessment Planning
- Perform Vulnerability Assessments

It is true that if you have an internal IT or Audit Department they may be capable of performing many of the above services. However that is like asking a Programmer to rate the quality of his own software, or asking a Chef if his food is tasty, or asking the Hotel Manager if his kitchens are clean ... With the best will in the world these are all jobs for a third party with no vested interest in the outcome.

We would be more than happy to advise you and work with you on your security initiative.

